

Sales Engineer

Evisions is currently seeking a capable and motivated individual with a combination of technical and interpersonal skills to join our team in the role of sales engineer to support our business development initiatives. This would be the perfect position for someone who has a background in SQL programming looking to expand their experience to a more customer facing role.

Primary Activities Include:

- Learning and understanding new database table structures and developing SQL queries utilizing Evisions products for proof of concept projects in a pre-sales environment
- Supporting Account Executives with technical product presentations, custom product demonstrations, product evaluations and proof of concepts
- Assisting clients with software installations, initial training and troubleshooting
- Preparing for and presenting at national and regional tradeshow, events and conferences
- Assisting in the preparation of technical whitepapers and customer testimonials
- Responding to functional and technical elements of RFIs/RFPs
- Working with Product Development as a liaison to client's technical product requirements
- Selective consulting engagements
- Maintaining and enhancing the excellent image of Evisions

The Sales Engineer will work directly in supporting a team of sales account executives working directly with prospects, customers and partners managing all the technical aspects of pre-sales activities through a successful deployment. The candidate will be the main technical adviser on Evisions' products. This individual must be proficient with supporting multiple account executives and customers in providing quick responses and timely follow up to their needs and inquiries. The candidate must be proficient in developing, installing and configuring server based software that utilizes relational databases. The Sales Engineer must be a quick learner and have the ability to think on their feet. Regular travel is mandatory and represents up to 60% of this person's time. The Sales Engineer will report to the Director of Business Development.

Qualifications and Requirements:

Candidates must possess a combination of technical proficiency in programming SQL with strong presentation and communication skills. A disposition towards customer service is also a must.

- Bachelor's Degree in Computer Science (or equivalent work experience)
- 2-3 years SQL programming experience
- Strong presentation, written and verbal communication skills
- Well-developed interpersonal skills and professional demeanor
- Ability and willingness to travel regularly (up to 60%)
- Current passport and ability to travel internationally
- Experience in higher education, K-12 or Government software markets a plus

The compensation package for the Sales Engineer position includes base salary and annual bonus. Evisions also offers a comprehensive benefits package and clear advancement potential. If interested in applying for this opportunity, please submit your resume and salary history via the email address below.

Contact:

If interested in applying for this opportunity, please submit your resume and salary history to:

sales@evisions.com

Evisions is an Equal Opportunity Employer.